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European Union
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Skills Funding
Agency

Local Response Fund

Construction – Growth through Business

Sheffield City Region

26th November 2014

Kirsty Oldroyd – LRF Programme Manager

About Ingeus UK...



Ingeus UK formed in 2002
80 offices and over 1,600 employees

Leading provider of:

- **Employability programmes** – such as the Work Programme & we work with UK businesses, from small enterprises to large multinationals to help them attract and retain staff.
- **Skills and training** - including traineeships, apprenticeships and pre-employment training. We have supported over 37,000 learners to achieve qualifications.
- **Health-related services** - delivered by our team of in-house health **ingeus** professionals.

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Local Response Fund Projects – Sheffield City Region



- LRF Projects co-funded through SfA and European Social Fund via the Skills Support for the Workforce contract
- Addressing new / emerging issues identified the Sheffield City Region (SCR) LEP
- Ingeus UK is currently delivering 11 LRF projects endorsed by the SCR
- All LRF project funding ends July 2015

Local Response Fund Projects – Sheffield City Region



- 11 LRF projects delivering accredited training/workshops available to SMEs in the Sheffield City Region are:
 - *Advanced Manufacturing*
 - *Carbon Awareness*
 - *CONSTRUCTION*
 - *Creative Digital Industries*
 - *Digital High Street*
 - *Future Leaders*
 - *Healthcare Technologies/Export*
 - *Apprenticeship Mentoring*
 - *WorldHost*

LRF Construction Growth through Business



Project Aims

1. Partnership between the Sheffield City Region (SCR) LEP and CITB, the Sector Skills Council and national training organisation for construction in the UK
2. Identified need to increase private sector growth and employment gains within the construction industry in order to meet net job and net GVA targets set out in the forthcoming Growth Plan for the region.

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Project Objectives

1. Improve employer's capabilities / capacity to respond to business opportunities addressing management challenges, business survival and diversification.
2. Improve productivity and working practices across construction businesses through increased collaboration.
3. Development of an appropriate skills base to address emerging and future skills needs and support business opportunities, engaging with the skilled workforce.
4. Increasing client awareness and understanding of the industry through improved procurement practices in driving realistic skills, employment and apprenticeships outcomes.
5. Building stronger links between training provision and employers to deliver targeted skills needs through the most effective approaches and mechanisms

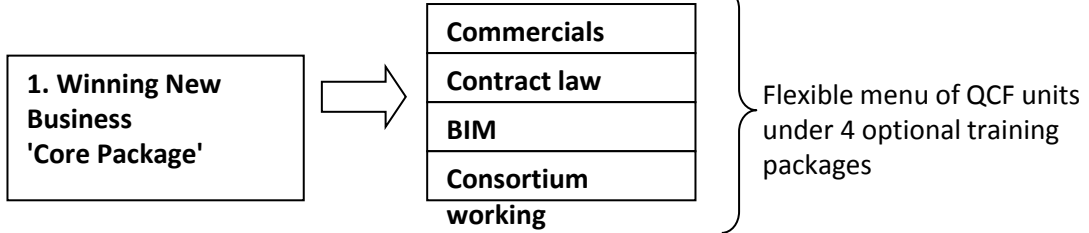


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Project Delivery

X 2 Training Routeways



Winning New Business Routeway

- Equip learners with the knowledge and competencies to help grow their business outside the domestic market.
- Up-skilling learners with the ability to successfully develop and submit winning tenders and business proposals.
- Reflecting the growing opportunities available in construction through public sector procurement. These skills are also transferable for SMEs looking to bid for subcontract work commissioned by main contractor

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Project Delivery

Business Leadership Routeway

2. Business
Leadership
'Core Package'



HR
Finance
Business Skills
Project
Marketing & IT

} Flexible menu of QCF units
under 5 optional training
packages

- Equip learners with the knowledge and competencies to develop and implement robust business plans, enabling SMEs to plan for and respond effectively to new business opportunities.
- Enable learners to develop key business skills in areas that will directly enhance the quality of business plans developed.
- These have been selected based upon direct employer feedback to CITB for training in areas such as marketing, book keeping, project management and IT training.

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Project Delivery

Colleges delivering **accredited** training:



Employer Engagement Workshops

- X 2hr workshops providing overviews of:
 1. Business Information Modelling
 2. Winning New Work
 3. Contract Law



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FREE TRAINING Eligibility

- ✓ Learners must be aged 19+ at the time of starting their programme of learning
- ✓ Learner must be employed, holding a contract of employment to which they are obliged to carry out work for the hours specified in the contract and for which they are paid
- ✓ Learners must be employed for at least 8 hours per week or more (4 week average for those with irregular working patterns), this includes Zero Hour Contracts
- ✓ Individuals can be self-employed or sole traders
- ✓ Organisation should not have received over €200,000 (approx. £150,000) in aid from ESF funding over 3 fiscal years, which should be confirmed during the account management activities
- ✓ Learners funding for up to level 3 qualifications can be employed in companies accessing with no more than 250 staff
- ✓ The employer must be based in the Sheffield City Region



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Any questions?

For further information:

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